Course Equivalency - Curriculum 2552

University of Utah (USA)

| Code | Exchange University | Code | TU 2552 New |
|---------------|----------------------------------|--------|---|
| 1200 | Management of Personal Finance | FN 221 | Personal Finance |
| 4240 | Risk and Insurance | FN 241 | Risk Management and Insurance |
| 4040 | Intermediate Corporate Finance | FN 311 | Financial Management |
| 5370 | Investment Analysis Techniques | FN 312 | Investments |
| 4550 | International Finance | FN 313 | International Financial Management |
| 4330 | Credit Institutions | FN 323 | Credit Management |
| 5400 | Financial Bank Analysis | FN 331 | Financial Institutions Management |
| 4210 | Cases in Financial Management or | FN 413 | Strategic Financial Management |
| 4380 | Financial Modeling | | |
| 6240 | Risk Management and Derivatives | FN 415 | Financial Risk Analysis and Management |
| 5600 | Investment Banking | FN 428 | Investment Banking |
| 4050 | Intermediate Investments | FN 452 | Financial Derivatives |
| MGT 5510 | Human Resource Management | HO 310 | Human Resource Management |
| MGT 3680-004 | Human Behavior in Organizations | HO 311 | Organizational Behavior |
| MGT 3700 | Fundamentals of Entrepreneurship | HO 321 | New Venture Creation and Entrepreneurship |
| MKTG 4300-001 | Internet Marketing | IS 361 | Electronic Business |
| MKTG 3010 | Principles of Marketing | MK 201 | Principles of Marketing |
| MKTG 4770 | Consumer Behavior | MK 311 | Consumer Behavior |
| MKTG 3450 | Marketing Research <u>or</u> | MK 314 | Quantitative Research in Marketing |
| MKTG 4450 | Marketing Research | | |
| MKTG 4460 | Qualitative Research Methods | MK 315 | Qualitative Research in Marketing |
| MKTG 4820 | Channel Management | MK 341 | Marketing Channel Management |
| MKTG 4600 | Retail Management | MK 342 | Retail Management |
| MKTG 4840 | International Marketing | MK 361 | International Marketing |

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|-----------|---------------------------------------|---------|--------------------------------|--|
| MKTG 4550 | Marketing in the Health-Care-Industry | MK 435 | Health-Care Marketing Strategy | |
| MKTG 4500 | Intro to Advertising <u>or</u> | MK X9X* | Special Topics in Marketing X* | |
| MKTG 4510 | Advertising Management <u>or</u> | | | |
| MKTG 4720 | Personal Selling <u>or</u> | | | |
| MKTG 4850 | Special Topics in Marketing | | | |

^{*} MK 391 Special Topics in Marketing 1 <u>or</u>

MK 392 Special Topics in Marketing 2 <u>and</u> MK 393 Special Topics in Marketing 3 <u>or</u>

MK 491 Special Topics in Marketing 4